

## 7 Ways to Earn Commissions with GDI Sales

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### Retail Sales Commissions

**Qualifications:**

- Must be Active
- Sales generated by your Retail Customers

**Commissions Payout:**

- **Earn Retail Commissions** on products purchased by your Retail Customers
- Refer to the GDI Product Commissions Chart in the Glossary for Retail Commissions

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### Your Representative Sales Commissions

**Qualifications:**

- Must be Active
- Sales generated by your Representatives and their Retail Customers\*

**Commissions Payout:**

- **EARN 5%** on GDI products purchased by your Representatives and their Retail Customers

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### Team Sales Commissions

**Qualifications:**

- Must be Active
- Sales generated by Representatives and their Retail Customers that have been introduced by your Representatives\*

**Commissions Payout:**

- **EARN 3%** on GDI products purchased by Representatives and their Retail Customers that have been introduced by your Representatives

## UNLOCK ADDITIONAL COMMISSIONS

1. Must be Active

2. Qualify as a Certified GDI Representative

3. Achieve the \$5,000 Sales Threshold within One Calendar Year\*

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### Product Reward Dollars

#### Qualifications:

- Purchases on your own Representative Account ID# and sales from your Retail Customers that meet the \$5,000 sales threshold within one calendar year\*

#### Reward Payout:

- **Earn Product Reward Dollars** that can be used on product purchases
- Product Reward Dollars = 4% of total dollar amount of products purchased on your Rep ID#  
*For Example: \$5,000 X 4% = \$200.00 Product Rewards*
- A minimum of \$200 in Product Reward Dollars must be achieved before redeeming
- Refer to the GDI Product Commissions Chart in the Glossary for Product Reward Dollars
- Unused Product Reward Dollars rollover each month and expire 12 months from the date awarded

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### Achievement Bonus

#### Qualifications:

- A Certified GDI Representative that you introduced to GDI meets the \$5,000 sales threshold for the first time within one calendar year\*

#### Bonus Payout:

- **You earn a \$250 Bonus**
- Your Certified GDI Representative earns a \$250 Bonus

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### +2% Your Representative Sales Bonus

#### Qualifications:

- Sales generated by your Representatives and their Retail Customers that meet the \$5,000 sales threshold within one calendar year\*

#### Commissions Payout:

- **Earn an additional 2% Bonus** on GDI products purchased by your Representatives and their Retail Customers that meet the \$5,000 sales threshold within one calendar year\*

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### + 1% Team Sales Bonus

#### Qualifications:

- Sales generated by Representatives and their Retail Customers that have been introduced by your Representatives that meet the \$5,000 sales threshold within one calendar year\*

#### Commissions Payout:

- **Earn an additional 1% Bonus** on GDI products purchased by Representatives and their Retail Customers that have been introduced by your Representative within one calendar year\*

\* Please Note:

All commissions, bonuses, and rewards (except Retail Commissions) are based on the Wholesale Price of items in the GDI Catalogs (refer to GDI Product Commissions Chart at the end of the Glossary)

## Glossary

**Active** – Ordered product between the current date and the previous calendar month

**Commission Payouts** – All commissions, bonuses, and rewards (except Retail Commissions) are based on the Wholesale Price of items in the GDI Catalogs (refer to GDI Product Commissions Chart at the end of the Glossary)

### E-Wallet

- All GDI Commissions are paid immediately using the E-Wallet located online in your Back Office. To access commissions, please click on the tab Commission Tools and select E-Wallet Summary
- Every time you earn commissions, you must access your E-Wallet and select one of the payment options. There is an ACH PayQuicker Fee (\$1.50) and a Manual Check Fee (\$2.50)
- You may also leave the funds in your E-Wallet to pay for future orders, request a gift certificate, or transfer to another Sales Representative

### Certified GDI Representative Qualifications

1. Complete the GDI Sales Representative Application and return it to your Certified GDI Sales Representative who you are working with, email the completed form to [tom@partnerwithgdi.com](mailto:tom@partnerwithgdi.com), or contact Customer Service\*\*
2. Upon approval, the next step is to purchase the \$399 Commercial Training Course that includes:
  - a. Immediate access to our online video training modules
  - b. A one-day (in-person) training workshop with one of the GDI Trainers, which must be completed within 90 days of purchasing the course. Workshops are located at the GDI corporate office in Maple Grove, MN and various locations across the country\*\*
  - c. GDI Presentation Binder and Demonstration Kit (shipped upon purchasing the course)
3. After completing the necessary requirements for the Commercial Training Course and generating your first sale, you will become a Certified GDI Sales Representative and will start earning GDI Commissions
4. One Certified GDI Sales Representative will qualify for GDI Commissions per household

**Representative** – Anyone who is qualified to order Xp3 at the Wholesale Price

**Retail Customer** – Anyone who purchases Xp3 at the Retail Price

### Sales Threshold –

- A minimum of \$5,000 in Xp3 sales (based on the Wholesale Price) within one calendar year
- Sales on your Rep ID # (your orders and your Retail Customers' orders)
- Unlocks additional GDI Commissions & Bonuses for that calendar year only
- Can be achieved every calendar year

## GDI Product Commissions Chart

Item #	Description	Retail Customer Price	Wholesale Price*	Retail Customer Commissions	Product Reward Dollars
<b>Xp3 GAS Enhancers</b>					
2056	4/Pack (4 – 5 fl oz ea)	\$69.95	\$59.00	\$9.00	\$2.40
2054	24/Pack (24 – 5 fl oz ea)	\$395.00	\$299.00	\$86.40	\$12.00
198384	16 fl oz (1 bottle)	\$59.00	\$49.00	\$9.00	\$2.00
199157	12/Pack (12 bottles – 16 fl oz ea)	\$480.00	\$320.00	\$144.00	\$12.80
<b>Xp3 DIESEL Fuel Enhancers</b>					
2156	4/Pack (4 – 5 fl oz ea)	\$69.95	\$59.00	\$9.00	\$2.40
2154	24/Pack (24 – 5 fl oz ea)	\$395.00	\$299.00	\$86.40	\$12.00
198355	16 fl oz (1 bottle)	\$59.00	\$49.00	\$9.00	\$2.00
199156	1 Case (12 bottles – 16 fl oz ea)	\$480.00	\$320.00	\$144.00	\$12.80
199852	1 Case (12 bottles – 16 fl oz ea) Minimum Qty 10 Cases/120 Bottles	\$450.00	\$300.00	\$135.00	\$12.00
199158	1 – 1 gallon	\$310.00	\$210.00	\$90.00	\$8.40
199159	4/Pack (4 – 1 gallon ea)	\$1,200.00	\$800.00	\$360.00	\$32.00
199160	1 – 2.5 gallons	\$700.00	\$500.00	\$180.00	\$20.00
199161	2/Pack (2 – 2.5 gallons ea)	\$1,380.00	\$980.00	\$360.00	\$39.20
199762	1 – 2.5 gallons (Minimum Qty 10)	\$590.00	Call**	\$90.00	\$19.60
199763	1 – 2.5 gallons (Minimum Qty 20)	\$540.00	Call**	\$75.00	\$17.60
199764	55 Gallon Drum (1 – 55 gallons)	\$9,500.00	Call**	\$1,500.00	\$320.00
<b>Xp3 W-Winter DIESEL Fuel Enhancers</b>					
199256	12/Pack (12 bottles – 16 fl oz ea)	\$490.00	\$330.00	\$144.00	\$13.20
199258	1 – 1 gallon	\$320.00	\$220.00	\$90.00	\$8.80
199259	4/Pack (4 – 1 gallon ea)	\$1,240.00	\$840.00	\$360.00	\$33.60
199260	1 – 2.5 gallons	\$725.00	\$525.00	\$180.00	\$21.00
199261	2/Pack (2 – 2.5 gallons ea)	\$1,430.00	\$1,030.00	\$360.00	\$41.20
<b>Xp3 W-Xtreme DIESEL Fuel Enhancers</b>					
2202	1 – 16 fl oz	\$62.00	\$51.00	\$9.90	\$2.00
2203	12/Pack (12 bottles – 16 fl oz ea)	\$525.00	\$365.00	\$144.00	\$14.60
2204	1 – 1 gallon	\$360.00	\$250.00	\$99.00	\$10.00
2205	4/Pack (4 – 1 gallon ea)	\$1,400.00	\$1,000.00	\$360.00	\$40.00
<b>Xp3 Anti-Friction Engine Treatment</b>					
5000	33 fl oz (1 bottle)	\$65.00	\$45.00	\$18.00	\$1.80
5001	12/Pack (12 bottles – 33 fl oz ea)	\$700.00	\$495.00	\$184.50	\$19.80
<b>Xp3 Cleaner - Degreaser</b>					
4998	1 – 1 gallon	\$95.00	\$65.00	\$27.00	\$2.60
4997	4/Pack (4 bottles – 1 gallon ea)	\$350.00	\$250.00	\$90.00	\$10.00
4937	2.5 gallons (1 bottle)	\$225.00	\$145.00	\$72.00	\$5.80
<b>Xp3 Diesel Biocide Products</b>					
4938	FA Diesel BIO 1 gallon/3.8 liters	\$365.00	\$255.00	\$99.00	\$10.20
4939	4/Pack (4 – 1 gallon/3.8 liters ea)	\$1,400.00	\$995.00	\$364.50	\$39.80
4940	FA Diesel BIO 2.5 gallons/9.5 liters	\$875.00	\$615.00	\$234.00	\$24.60
<b>Xp3 Diesel Cetane Booster Products</b>					
4941	FA Diesel CB 16 fl oz/480 mL	\$65.00	\$53.00	\$10.80	\$2.10
4942	FA Diesel CB 16 fl oz/480 mL	\$595.00	\$400.00	\$175.50	\$16.00
4943	FA Diesel CB 1 gallon/3.8 liters	\$375.00	\$250.00	\$112.50	\$10.00
4944	FA Diesel CB 1 gallon/3.8 liters	\$1,450.00	\$1,000.00	\$405.00	\$40.00
4945	FA Diesel CB 2.5 gallons/9.5 liters	\$900.00	\$625.00	\$247.50	\$25.00
4520	<b>Xp3 Anti-Friction Gear Box Treatment</b> – 33 fl oz (1 bottle)	\$74.00	\$54.00	\$18.00	\$2.20
4522	<b>Xp3 Anti-Friction Hydraulic Treatment</b> – 33 fl oz (1 bottle)	\$69.00	\$49.00	\$18.00	\$2.00
4300	<b>Xp3 Anticorrosive Coating</b> – 33 fl oz (1 bottle)	\$69.00	\$49.00	\$18.00	\$2.00
199542	<b>Xp3 GAS/Diesel Fuel Enhancer Combo</b> – 6 Xp3 GAS and 6 Xp3 Diesel – 16 fl oz ea	\$490.00	\$330.00	\$144.00	\$13.20
200055	<b>OIL ANALYSIS TRIAL PACK</b> – 12/Pack (12 Xp3 Diesel bottles/16 fl oz ea & 2 Oil Analysis Kits with Soot)	\$570.00	\$410.00	\$144.00	\$16.00

**Disclaimer:** GDI does not guarantee earnings or earnings potential. Individual earnings are directly dependent on the amount of effort invested by each Representative. Prices and commissions are subject to change.

\*All commissions, bonuses, and rewards (except Retail Commissions) are based on the Wholesale Price of items in the GDI Catalogs

\*\*Call Customer Service at 763-493-7787 for more information